

WADSWORTH WHITESTAR

CONSULTANTS

ATTENTION PROSPECTIVE BUYERS



SALE OF THE ASSETS OF

PRISM MANUFACTURING, LLC

BY THE COURT APPOINTED RECEIVER, RONALD M. CARLSON

PRISM MANUFACTURING, LLC (“Prism” or the “Company”) is a precision screw machining business primarily serving the lawn & garden, heavy equipment, sporting goods, healthcare, and industrial sectors. The Company machines a wide variety of custom components from brass, steel, stainless steel, and plastic. Prism sells to a loyal group of well-established customers including well-known OEMs. The Company’s sales have fallen over the past three years from \$4.2 million in 2013 with an EBIDA of \$214,000 to \$2.8 million and negative EBIDA of (\$266,000) in 2015. The decline is largely attributable to a loss of leadership and vision when the Company’s president left the business as a result of serious health issues.

Prism is located north of Milwaukee in West Bend, WI where it leases a 32,000 sq. ft. building. Production equipment includes: 10 single-spindle, 29 multi-spindle, and 4 Swiss CNC screw machines; 2 Miyano CNC lathe turning centers; and a variety of grinding, secondary, and finishing equipment.

Despite continued strong demand for the Company’s products and a significant backlog of orders, successive loss-years, working capital constraints, and high levels of debt have led ownership and the Company’s creditors to the conclusion that Prism must be sold. In order to facilitate this process while protecting the interests of the Company’s creditors, Prism has made a voluntary Assignment for the Benefit of Creditors and requested the appointment of a Receiver pursuant to Chapter 128 of the Wisconsin Statutes. On February 17, 2016, a Washington County Circuit Court judge appointed Ronald M. Carlson as Receiver for Prism. Similar in many ways to a Chapter 11 bankruptcy, a Receivership under Chapter 128 allows a company to continue operating in the normal course until its assets are sold free and clear of all liens, claims and encumbrances.

Wadsworth Whitestar Consultants has been retained by the court appointed Receiver to oversee the Company’s continued operations and assist in the sale of its assets as a going concern. Accordingly, we are soliciting expressions of interest from qualified buyers prepared to move quickly in pursuit of this unique acquisition opportunity. The Receiver has instructed us to expedite the sale process and would like to close a transaction within 60 days. If you are interested in this opportunity, please contact the undersigned at your earliest convenience in order to obtain a Confidentiality Agreement. Following our receipt of an executed Confidentiality Agreement due diligence information will be made available and site visits will be arranged upon request.

For additional public information regarding Prism, please visit the Company’s website: www.prismmfg.com.

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